Using Economics in Competition Law
How can economic tools support me in competition cases?

Residential training course
20–21 April 2015
2–3 November 2015
Park Central, Oxford

- Do you want to know more about the economic principles that underpin competition policy?
- Would you like to develop an economic toolkit to help you judge when and how competition is being distorted or restricted?
- Do you need to understand how to define markets, how to assess dominance and determine whether there is an abuse of dominance?
- Do you want to know how to assess potential damages due to an anti-competitive conduct?

This residential training course—now in its 16th year—will give you a comprehensive grounding in the economic theories and tools that are used by the European Commission, national competition authorities and courts.

Whether you are a practitioner, an in-house lawyer faced with an inquiry, or a senior manager wishing to understand potential competition law risk, you will come away from this course with the confidence to judge and rely on the economic arguments and evidence put forward in a case.

Our courses are stimulating and relevant, regardless of the jurisdiction in which you work, and the knowledge acquired can be immediately applied in the workplace. Our tutors excel at sharing their expertise, underpinning their teaching with case study examples to bring concepts to life.

You will come away equipped with new skills, enabling you to develop professionally and to help your organisation achieve its objectives.

Your time at this course will be well rewarded through the relationships you will build, the level of understanding you will achieve and the combination of skills you will develop.

‘A well organised and highly informative course.’
Slaughter and May

‘Challenging but very worthwhile.’
Isle of Man OFT

‘Interesting and useful course with good opportunities to put principles into practice.’
Hogan Lovells
Topics covered

- Abuse of dominance: predatory pricing and bundling
- Anti-competitive agreements and quantifying damages
- Assessing market power
- Basic concepts of competition economics
- Market definition
- Quantitative tools in competition
- Unilateral and coordinated effects

Case studies

- Case study 1: market definition
- Case study 2: merger role play
- Case study 3: cartel damages litigation

Delegates have recently attended from:

- BT
- Channel Island Competition and Regulatory Authority
- UK Competition Commission
- Direct Line
- Gatwick Airport
- Hogan Lovells
- UK Office of Fair Trading
- Ofgem
- Royal Bank of Scotland Legal
- Sainsbury’s Supermarkets Ltd
- Severn Trent
- SJ Berwin
- Water Industry Commission for Scotland

Guest speakers have included:

- Dr Adina Claiici, Chief Economist Team, DG Competition - European Commission
- Dr Socrates Mokkas, Head of Econometrics, UK Competition Commission
- Graeme Brooks, Head of EU & Competition, Royal Bank of Scotland Legal

About us ...

We advise companies, policymakers, regulators and lawyers on any economic issue connected with competition, finance or regulation. We have been doing this for more than three decades, gathering deep and wide-ranging knowledge as we expand into new sectors. We have a reputation for credibility and integrity among those we advise, and among key decision-makers, such as policymakers, regulators and courts.

Oxera is an accredited course provider for the Solicitors Regulation Authority (Ref. BRW/OXER) and the Bar Standards Board.

Accreditation: 13 CPD hours. If you require CPD accreditation from other professional bodies, please let us know and we will try and arrange this for you.
Course leaders

Dr Avantika Chowdhury, Senior Consultant
Avantika specialises in competition and litigation. She has advised clients on a wide range of competition matters including merger assessments, horizontal agreements, vertical restraints and abuse of dominance cases in the UK and in Europe. Her experience in litigation covers damages litigations arising from cartels, abuse of dominance and patent infringements, as well as tax litigations and contractual disputes heard in courts in Europe, South Africa and the USA. She has worked on these issues in a range of sectors including communications, media, healthcare, pharmaceuticals, retail and transport.

Dr Gunnar Niels, Partner
Gunnar leads Oxera’s work in competition policy and litigation, with 19 years’ experience in the field covering mergers, agreements, abuse of dominance, damages and state aid. He has advised companies such as Nokia, easyJet, Mars, Belgacom and MasterCard, as well as government bodies and the European Commission. Gunnar has provided expert testimony before courts in a range of jurisdictions, including the UK, the Netherlands, Spain, South Africa and New Zealand.

Robin Noble, Partner
Robin specialises in quantifying damages. He led the Oxera team that worked together with DG Competition to develop a handbook to aid quantification of antitrust damages. He has a wide range of experience in damages matters, working on cases in the UK, the USA, the Netherlands, Germany and South Africa. He has been active on more than 30 of these cases in recent years, including cartel damages, exclusionary cases, and breaches of contract. Notable examples include working with Nokia in its claim against the LCD cartel, and acting for RWE Dea in defending a claim for damages related to its involvement in the paraffin waxes cartel.

James Kavanagh, Partner
James specialises in competition economics. He has worked on economic and finance issues in competition, state aid and damages cases before authorities and courts in the UK and Europe. He has advised companies such as Deutsche Bahn, Royal Bank of Scotland, Ryanair, Total and Vodafone, as well as government bodies such as DG Competition. James is co-author of Economics for Competition Lawyers, a leading textbook. He has published in competition journals on abuse of dominance, state aid, and other topics. James runs this course, and contributes to the Diploma in Economics for Competition Law at King’s College London and the Training Programme for National Judges in EC Competition Law at Oxford University.

Dr Avantika Chowdhury, Senior Consultant
Avantika specialises in competition and litigation. She has advised clients on a wide range of competition matters including merger assessments, horizontal agreements, vertical restraints and abuse of dominance cases in the UK and in Europe. Her experience in litigation covers damages litigations arising from cartels, abuse of dominance and patent infringements, as well as tax litigations and contractual disputes heard in courts in Europe, South Africa and the USA. She has worked on these issues in a range of sectors including communications, media, healthcare, pharmaceuticals, retail and transport.

For further information about this course, the price, and to book your place, please contact us on:
Tel: +44 (0) 1865 253 248 Fax: +44 (0) 1865 251 172 Email: events@oxera.com

The course price includes all meals, course materials, and accommodation at a quality Oxford hotel on the nights of Sunday and Monday inclusive.

Oxera is an affiliate member of CPD certification service. You will receive 13 CPD hours by attending this course.

Or visit our website at www.oxera.com

All courses must be paid in full before commencement of the course. Cancellations received up to one month before the start date of the course will incur a 30% administration charge. After this date, no refunds can be made; however, a change of delegate is acceptable subject to prior agreement.