

Shreya Gupta

Senior Consultant

Email: shreya.gupta@oxera.com

Tel: +44 (0) 20 7776 6615

Languages: English



Expertise

- Antitrust
- Antitrust Damages
- Commercial Litigation and International Arbitration
- Finance and Valuation
- Intellectual Property

Profile

Shreya specialises in advising on economic and financial valuation issues in intellectual property disputes. She has advised multiple patent owners in disputes relating to FRAND licensing terms of standard essential patents, and has acted as a named expert in such matters. Shreya also leads Oxera teams working on high-profile disputes involving damages quantification and competition issues in the context of commercial litigation and international arbitration. She has worked extensively on disputes relating to breach of contract, post M&A issues and insolvency proceedings. Her arbitration experience includes projects under the rules of the LCIA, ICC, SCAI, SCC, GCCCAC and PCA.

Selected professional experience

- Advice to a major technology company in dispute with a global handset manufacturer in a dispute involving past licensing terms for cellular technologies (2020–)
- Submitted expert reports to the Court of The Hague on behalf of a large patent owner of cellular technologies in its dispute with multiple implementers (2020)
- Advice to a global food delivery platform in relation to an abuse of dominance complaint (2020)
- Quantification of damages in a post M&A dispute involving telecom companies in Central Asia (2019–)
- Advice to a global sports data provider in a dispute involving licensing and distribution of live data (2019–)
- Advice to multiple patent owners in separate disputes relating to FRAND licensing of their 2G, 3G and 4G standard essential patents (2018–)



- Quantification of damages in a billion-dollar dispute on behalf of a global financial services firm over the sale of a private wealth management firm to another financial services firm in an SCAI-administered arbitration (2018–20)
- Quantification of damages on behalf of a Chinese electronics manufacturer in a contractual dispute with its distributor in the MENA region (2018–20)
- Advice to the former shareholders of a company in their dispute with the company's insolvency administrator (2018–20)
- Advice to a pharmaceutical company in its dispute with a patent owner regarding the terms of a collaboration agreement (2018–20)
- Advice to a company in the water sector in relation to reasonable pricing of its water supply (2018–20)
- Quantification of damages on behalf of a leading drug manufacturer in its dispute with a pharmaceutical company over a breach of contract in an LCIA-administered arbitration (2018)
- Advice to a company in the semiconductors industry in relation to its dispute with an IP owner over reasonable royalty rates for a portfolio of patents (2017–18)
- Advice to a company in the hi-tech sector in relation to an abuse of dominance case arising from a refusal to supply (2017–18)
- Quantification of damages on behalf of a large petrochemicals producer based in the Middle East in a contractual dispute with its logistics provider in a GCCCAC-administered arbitration (2017–18)
- Advice to the trustees of a company that was sold to a private equity firm during its insolvency proceedings (2017–18)
- Advice in relation to a dispute arising from the alleged anticompetitive harm due to the LIBOR scandal (2017–)
- Valuation of a company based in South Asia in the fast-moving consumer goods sector in the context of a shareholder dispute (2017)
- Assessment of the performance of a large integrated logistics provider in western Africa (2017)
- Quantification of damages in a billion-dollar dispute involving a large energy company before the Permanent Court of Arbitration (2016–)
- Valuation of a private wealth management firm in the context of a shareholder dispute in the High Court of Justice in London (2016–17)
- Advice to a company on the financial performance and solvency status of its debtor in the context of a debt recovery dispute in an ICC-administered arbitration (2016–17)
- Advice to a global energy company in its mediation with a supplier over long-term coal contracts (2016)
- Advice to a company in the financial services sector in relation to FRAND pricing (2015–17)
- Advice to Mastercard in the interchange fees damages claims in UK courts by various retailers (2015–17)
- Quantification of the damages suffered by a Ukrainian energy company in an ECT international arbitration case (2015)
- Advice to a bank in the context of a market study on investment and corporate banking services (2015)
- Quantitative assessment in relation to an abuse of dominance case in the UK upstream gas market (2014–15)
- Advice to a bank in the context of the various regulatory and competition investigations into the foreign exchange (FX) market (2014–15)



Selected publications

- Chowdhury, A. and Gupta, S. (2019), 'Valuation of FRAND: recent developments and looking forward', ICLG Patents 2020.
- Oxera (2018), 'Negotiating damages: no walk in the (Wrotham) park?', Agenda, November.

Qualifications

- Passed CFA Level II
- · MSc Economics, University College London, UK
- BA (Hons) Economics, Shri Ram College of Commerce, University of Delhi, India