



## Shreya Gupta

### Principal

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Language skills: English and Hindi

### Profile

Shreya is an expert in financial valuation and competition matters. She is the co-head of Oxera's Intellectual Property (IP) practice, and she specialises in advising on economic and financial valuation issues in IP disputes—having acted as a named expert in such matters. Her IP experience spans a range of sectors including telecoms, hi-tech, life sciences and financial services.

She also leads Oxera teams working on high-profile disputes involving damages quantification and competition issues in the context of commercial litigation and international arbitration. She has worked extensively on disputes relating to breach of contract and post M&A issues. Her arbitration experience includes projects under the rules of the LCIA, ICC, SCAI, SCC, GCCCAC and PCA.

Shreya has been a faculty member for Global Arbitration Review's (GAR) Academy on Damages in International Arbitration since 2023. She has been listed as a Future Leader in Who's Who Legal (WWL) – Arbitration since 2021. The following are comments from her clients to WWL:

'Shreya is highly knowledgeable, hard working and fearless'  
'She has excellent technical and analytical skills'  
'Shreya is commercially focused, efficient and a pleasure to work with'  
'Shreya is an extremely able young expert' and 'incredibly clever!'

### Selected project experience

- Quantification of damages on behalf of a global manufacturer of active pharmaceutical ingredients in a dispute with a global

pharmaceutical company following a supply disruption in an ICC-administered arbitration (2023–)

- Quantification of damages on behalf of a leading institute for cancer research in its UK High Court litigation with a patent owner over a breach of a research programme (2023)
- Advice to a company in relation to reasonable royalties for a revolutionary platform technology in the life sciences sector (2023–)
- Advice to a payment processing company in a post M&A dispute with a global financial services company (2023–)
- Advice to a major technology company in a dispute with a global handset manufacturer relating to licensing terms for cellular technologies in an SCC-administered arbitration (2020–23)
- Submitted expert reports to the Court of The Hague on behalf of a large patent owner of cellular technologies in its dispute with multiple implementers (2020)
- Advice to a global food-delivery platform in relation to an abuse of dominance complaint (2020)
- Advice to a telecoms company involved in a class action over allegations of abuse of dominance (2020–21)
- Advice to a global sports data provider in a dispute involving licensing and distribution of live data (2019–22)
- Quantification of damages in a post M&A dispute involving telecoms companies in Central Asia in an LCIA-administered arbitration (2019–21)
- Advice to multiple patent owners in separate disputes relating to FRAND licensing of their 2G, 3G and 4G standard essential patents (2018–23)
- Quantification of damages in a billion-dollar dispute on behalf of a global financial services firm over the sale of a private wealth management firm to another financial services firm in an SCAI-administered arbitration (2018–20)
- Quantification of damages on behalf of a Chinese electronics manufacturer in a contractual dispute with its distributor in the MENA region (2018–20)
- Advice to the former shareholders of a company in their dispute with the company's insolvency administrator (2018–20)
- Advice to a pharmaceutical company in its dispute with a patent owner regarding the terms of a collaboration agreement (2018–20)
- Advice to a company in the water sector in relation to reasonable pricing of its water supply (2018–20)
- Quantification of damages on behalf of a leading drug manufacturer in its dispute with a pharmaceutical company

over a breach of contract in an LCIA-administered arbitration (2018)

- Advice to a company in the semiconductors industry in relation to its dispute with an IP owner over reasonable royalty rates for a portfolio of patents (2017–18)
- Advice to a company in the hi-tech sector in relation to an abuse of dominance case arising from a refusal to supply (2017–18)
- Quantification of damages on behalf of a large petrochemicals producer based in the Middle East in a contractual dispute with its logistics provider in a GCCAC-administered arbitration (2017–18)
- Advice to the trustees of a company that was sold to a private equity firm during its insolvency proceedings (2017–18)
- Advice in relation to a dispute arising from the alleged anticompetitive harm due to the LIBOR scandal (2017–)
- Valuation of a company based in South Asia in the fast-moving consumer goods sector in the context of a shareholder dispute (2017)
- Assessment of the performance of a large integrated logistics provider in western Africa (2017)
- Quantification of damages in a billion-dollar dispute involving a large energy company before the Permanent Court of Arbitration (2016–)
- Valuation of a private wealth management firm in the context of a shareholder dispute in the High Court of Justice in London (2016–17)
- Advice to a company on the financial performance and solvency status of its debtor in the context of a debt recovery dispute in an ICC-administered arbitration (2016–17)
- Advice to a global energy company in its mediation with a supplier over long-term coal contracts (2016)
- Advice to a company in the financial services sector in relation to FRAND pricing (2015–17)
- Advice to Mastercard in the interchange fees damages claims in UK courts by various retailers (2015–17)
- Quantification of the damages suffered by a Ukrainian energy company in an ECT international arbitration case (2015)
- Advice to a bank in the context of a market study on investment and corporate banking services (2015)
- Quantitative assessment in relation to an abuse of dominance case in the UK upstream gas market (2014–15)
- Advice to a bank in the context of the various regulatory and competition investigations into the foreign exchange (FX) market (2014–15)

### Selected expert experience

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### Selected publications

- Chowdhury, A. and Gupta, S. (2019), 'Valuation of FRAND: recent developments and looking forward', ICLG Patents 2020.
- Oxera (2018), 'Negotiating damages: no walk in the (Wrotham) park?', Agenda, November.

### Qualifications

- MSc Economics, University College London, UK
- BA (Hons) Economics, Shri Ram College of Commerce, University of Delhi, India
- Shreya Gupta is a CFA® charterholder.
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