Models for private financing of rail infrastructure International Railway Congress Andrew Meaney, Partner and Head of Oxera's Transport team 18 March 2019

PPP, concessions and RAB model—definitions



PPP



Private partner

Objective:

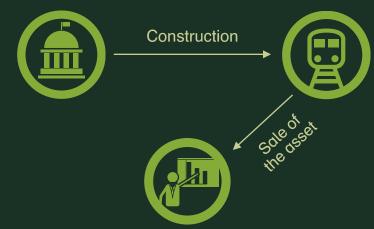
fair return on investment

State

Objective:

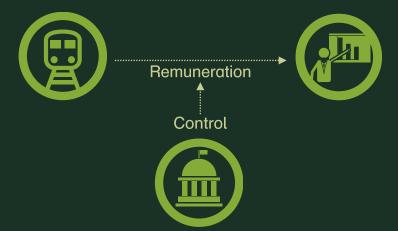
service delivery

Concessions



Private partner
Objective:
fair return on investment

RAB model



StateObjective:
service delivery

Typical financing models to deploy for new rail infrastructure







ssues

- Lack of flexibility
- Can require adopting long-term traffic risk

Potential efficiency gains during

management and construction

• Lack of time-inconsistency problem



management

- Flexibility limited by contractual provisions
- Balance sheet treatment depends on risk allocation

Potential efficiency gains during

• Lack of time-inconsistency problem



Benefits

- Lack of time-inconsistency problem
- Less risky for investors than other models
- Enables regular reassessments



Issues

- Problem of the initial RAB valuation
- Public procurement



Private financing



Traditional procurement method



Models for private financing of rail infrastructure Andrew Meaney Partner and Head of Oxera's Transport team +44 (0) 7812 105978 www.oxera.com