

Applying
economics to
the real world:
how can you
make a
difference?

Who are we?

Oxera combines the most rigorous economic thinking and quantitative methods with a practical business approach to advise clients on matters in competition, finance and regulation.

What sets Oxera apart is:

- our reputation for credibility and integrity with policy-makers, regulators and legal authorities, which is of critical value to our clients and has been created through our long-standing emphasis on quality and independence;
- our experience and unique ability to combine the fields of competition, financial, regulatory and quantitative economics, which, together with in-depth sector knowledge, provide the ingredients for respected economic advice.

Here are some comments from our clients:

‘I found the Oxera team knowledgeable and thorough, and would have no hesitation in recommending them.’ **Racing UK**

‘A team of bright, engaging antitrust economists who combine intellectual rigour with industry expertise.’ **Linklaters, Brussels**

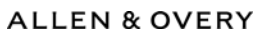
‘Oxera stood out for their expertise in financial services, talent to translate complex concepts into plain English and collaborative spirit and work ethic throughout the project.’ **Omgeo**

Who do we work for?

We offer independent and innovative economic advice to international governments, regulators and major companies. We have extensive industry knowledge and unsurpassed expertise in industrial and quantitative economics. Our close affiliation with leading European universities and academics enriches our work.

Some of the most influential people in global organisations, along with policy-makers and key decision-makers in governmental institutions, turn to Oxera, knowing they can trust our analysis.

Our clients outside the UK include the European Commission and European regulators across a range of sectors.



What is the workplace like?

Oxera is a growing company and the work environment is dynamic, cooperative and friendly. Our workforce is truly international—between us we speak 23 languages—and we encourage cross-team collaboration to broaden everyone's experience. Our senior managers are approachable and always ready to listen to your ideas.



Oxera staff take part in conservation work for a local wildlife trust.

We can promise you that working at Oxera will stimulate your intellectual curiosity and motivate you to come into the office each day. Outside work, our staff also find time to relax together in a variety of social and sporting activities.



Oxera staff take part in a charity bike ride from London to Oxford.

Why choose Oxera?

These are some of the things our staff say about us.

'I am constantly inspired by the insights my colleagues provide, and by the way we seek and address new challenges.'

'The people and the mix of very interesting and challenging projects make you feel that you are making a significant contribution and that your work matters.'

'The company promotes development for all employees and supports individuals in achieving personal and professional goals.'

'At Oxera you are listened to. They respect new ideas and innovations and allow development.'

'Everyone is incredibly friendly and supportive.'

'The senior team is closely involved in project work, and understands and appreciates the effort of everyone on a project.'

Where will you work?

During your career you may have the opportunity to work in any of our three offices.

Oxford—the location of our head office. Famed as a centre of learning and for its architecture, ancient and modern, the city also offers all the amenities of a cosmopolitan city in terms of shopping and entertainment. Oxford is set in the heart of the English countryside but is only 60 minutes from the centre of London.

Brussels—the ‘Capital of Europe’ has a rich mix of nationalities and accommodates 3,000 international organisations. The city combines medieval streets with open boulevards, offering a wealth of galleries, museums and cafés.

London—one of the world’s leading financial centres. Those who join its diverse population can enjoy an exhilarating lifestyle at the cultural and commercial heart of Britain.

No matter which office you are based in, you will always feel a part of Oxera. Up-to-date technology ensures excellent communication at all times and allows teams to work together across all offices.



What can you expect when you join us?

There can be few better places than Oxera in which to learn the skills of an applied microeconomist.

Most people begin their career at Oxera as an analyst or a consultant. You will join sectoral and/or skills teams, depending on your own skills, experiences and preferences.

We invite new starters to brainstorm and other project meetings from day one. Involvement in several different projects will allow you to get to know the various areas of our business. Working alongside experienced staff, you will find that every day is different. Your assignments may include undertaking economic analysis and writing up the results as part of a client report; preparing and attending presentations for client meetings; contributing to reports and presentations for our industry group meetings; or modelling industry data using statistical or econometric techniques. All consultants have direct contact with Oxera's clients.

As your first year develops, you will assume increasing ownership and responsibility for the workstreams with which you are involved, and you will be encouraged to develop new ideas and approaches. Recent recruits tell us that they have found their first year both challenging and stimulating.

Oxera is a dynamic and growing company and the best entrants can expect rapid promotion.

What training do we offer?

The most effective way of learning the skills of a professional economist is by working alongside experienced consultants, contributing to projects from the start and gradually developing your expertise together with your confidence.

To complement your on-the-job training, from the moment you join us you will be offered a variety of training and personal development opportunities—from the induction workshops to training in specific skills—which contribute to your professional development. Our more senior consultancy staff take part in the Oxera Academy each summer.

We will constantly encourage you to take responsibility, to contribute actively, and to develop new ideas and approaches.

We will also do our best to accommodate a member of staff who wishes to pursue further studies by, for example, negotiating a year out or an arrangement for part-time or vacation work.



One of our Economics courses.

Who are we looking for?

Luis Correia da Silva, Helen Jenkins and Gunnar Niels, directors of Oxera Consulting, explain what skills and qualities Oxera is looking for in a new member of the consultancy team.

'We recruit analysts, consultants and interns every year. Those applying at graduate level should have (or be expecting to achieve) a first-rate degree in economics or a closely related discipline.

Post-graduate applicants will normally have a Master's or Doctorate in economics.'



We are looking for individuals who have:

- an interest in applying economics to real-life problems;
- an excellent grasp of economic theory and quantitative methods;
- the ability to work in teams and build relationships;
- excellent writing and interpersonal skills;
- self-motivation and the ability to work to tight deadlines.

Do we offer internships?

Each summer Oxera employs students on internships lasting up to three months. This has proved a good way to learn about consultancy as a career and to get to know the company. Several previous interns have gone on to work for Oxera full-time; in fact, some are now senior managers. There is strong competition for places.

A work programme is tailored to each student, taking into account their individual interests and skills and Oxera's current needs. Each student is managed by an experienced consultant.

Internships may also be arranged at other times of the year.

'I have been especially impressed with the friendly atmosphere around the office, and the way Oxera takes care of its employees. I would recommend Oxera to anyone interested in the field.' **Nitika, studying for a BA in PPE at Oxford University**

'Oxera allows interns to get deeply involved in projects of great importance to the company. This not only keeps the work interesting, but gives a real window into what a graduate career in this business will actually consist of.' **David, studying for a BSc in Economics at UCL**

'I got involved in so many training opportunities and events. This gave me the opportunity not only to enhance my economics skills but also to learn about Oxera itself, its strategy and business development.' **Marc, studying for an MA in Economics at the University of St Andrews**

How do you apply?

Oxera generally receives applications for graduate recruitment during the period from October to December, and shortlists candidates for interview in January and February. However, we are always interested in seeing applications and they may be sent at any time during the year.

Shortlisted applicants spend half a day at Oxera's offices, during which they will be interviewed by senior managers. A second interview with directors may then follow.

Candidates for summer internships follow the same procedure (applications are considered at the end of February) and are employed for agreed periods between the end of June and the end of September.

If you are interested in working for Oxera, please send your application, which should comprise a full CV, a covering letter and the names of two referees (at least one of which should be an academic referee) to:

Alison Gomm
Head of Personnel

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